

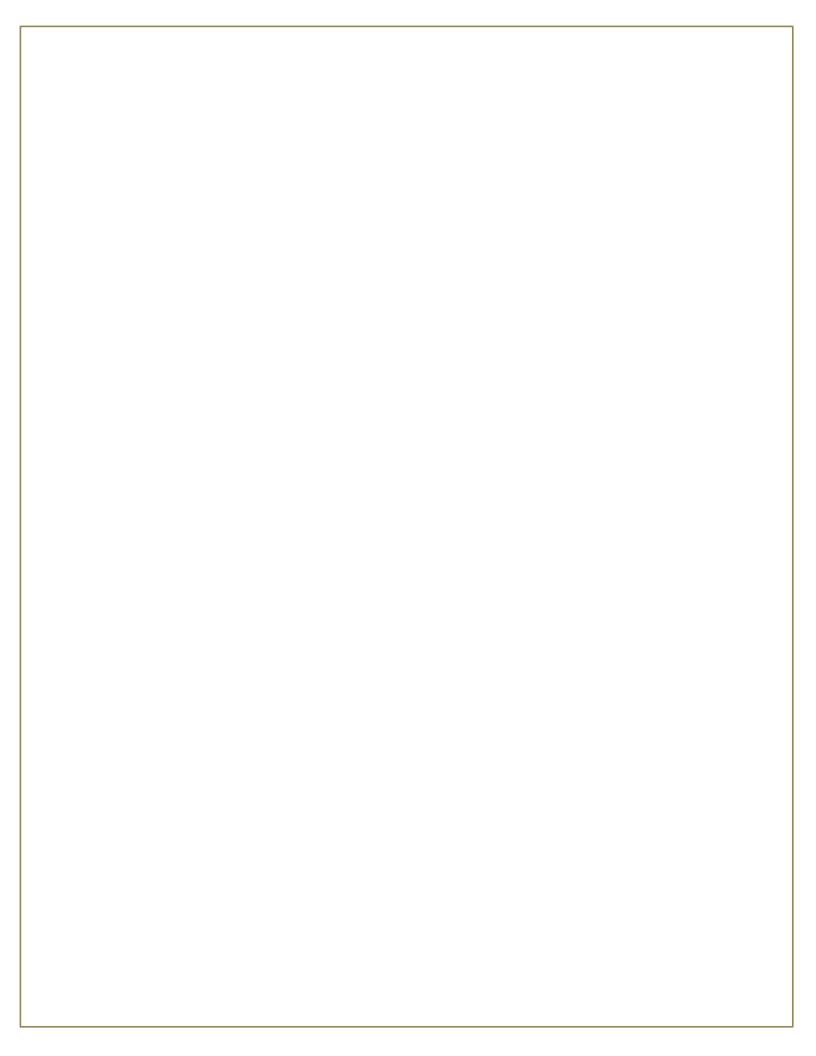


Town of Stellarton

Department of Municipal Affairs and Housing

Municipal Profile and Financial Condition Indicators Results

2019-20



Municipal Profile and Financial Condition Indicators Report

2019-2020 Fiscal Period

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Contact Information

novascotia.ca Novascotia

Introduction

The Department of Municipal Affairs and Housing compiles municipal indicators on behalf of the Nova Scotia Government and Association of Municipal Administrators of Nova Scotia (AMANS) that focus on three areas:

- · financial matters;
- · administration of the municipality; and
- characteristics of the community.

This report creates a snapshot from those financial and demographic statistics to help community members and decision makers better understand:

- · the municipality in which they live;
- · the municipality's key characteristics; and
- · the municipality's financial risks.

For example, the snapshot makes it easy to:

- compare the Three-Year Change in Tax Base indicator to understand the municipality's revenue growth in comparison to cost of living; and
- use the change in population to indicate whether a community's population is growing or declining and its potential impact on municipal revenues and expenses.



Chapter 1 - Municipal Profile

Municipalities are diverse and operate within unique demographic and economic characteristics. These characteristics have a significant impact on municipal performance and subsequent strategies required to ensure a sustainable environment. This chapter outlines the unique demographic and economic characteristics of the Municipality, specifically its composition, population trends, demographics, median household income levels, employment rates, and educational attainment. The municipal profile trends could have impacts on the current and potential future tax base for a municipality.

Municipal Profile Highlights

About the Municipality

Name: Town of Stellarton

County: Pictou County

Approximate size: 9 km²

Number of dwellings: 2,102



Figure 1- Location of Municipality

Government: 5 elected councillors (including the Mayor)

Population Highlights

Population 2016: 4,210

Population 5-year trend: -6.1%

County 5-year trend: -4.2%

Demographic trend: Aging

Up to 19 Yrs. 24%

20 to 59 Yrs. 49%

Over 60 Yrs. 27%

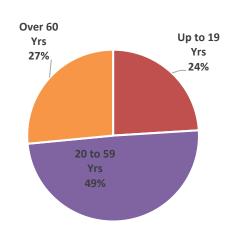


Figure 2 - Age Breakdown

Population Trends

Population: 4,210

Provincial population: 0.5%

20-year trend: Declining [supported by Figure 3 below]

Age Trend: Majority between 40-69 years of age [supported by Figure 4 below]

Population Trend from 1996 to 2016

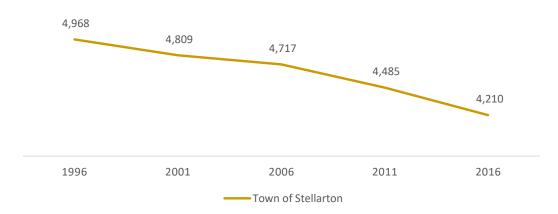


Figure 3 - Population from 1996-2016. Source: Statistics Canada

2016 Population by Age



Figure 4 - Population by Age for 2016. Source: Statistics Canada

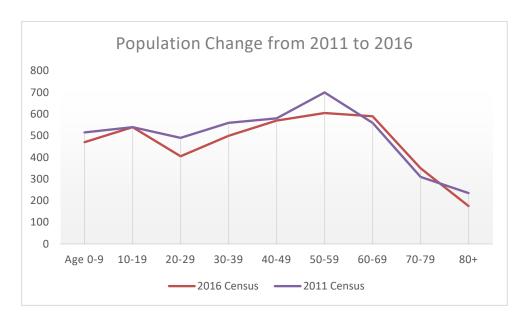


Figure 5- Population Age Change from 2011 to 2016. Source: Statistics Canada

According to the 2016 Census, although the population is aging, Stellarton has more youth population than most towns.

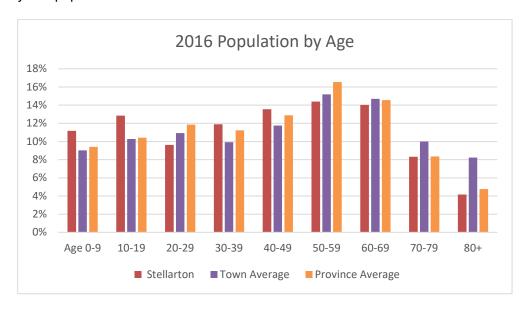


Figure 6 - Comparison of Population by Age for 2011 and 2016. Source: Statistics Canada

Economic Indicators

Along with population trends, employment rates and median household income are important economic indicators. Education levels can also play a crucial role in economic and social progress and can help improve income distribution. These factors provide an indication of the wellbeing of the economy and labour force.

	2016 Census	2011 Census	+/-	Town Average
Median Household Income	\$50,034	\$46,307	\$3,727	\$48,934
Employment Rate	49.7%	53.4%	-3.7%	48.3%
Education Beyond High School	51.7%	49.2%	2.5%	52.0%

Source: 2011 and 2016 Statistics Canada

Median household income: Stellarton's median household income is higher than the

provincial town average, and it has increased since 2011.

Employment rate: In a healthy economy, the employment rate is between 97%

and 95%. The Town of Stellarton's employment rate is above the provincial town average, although it has

declined.

Education level: Stellarton's education level is lower than the provincial town average,

although it has increased since 2011.

Chapter 2 - Assessment Information

Since property taxes are a primary source of revenue for most municipalities, special emphasis has been placed on reviewing assessment trends.



Three-year change in uniform assessment[1]: -1.3%

the municipality experienced negative growth

Highest reliance on a single business or institution: 5.0% not dependent (low risk)

Residential Tax Effort: 3.1% has some flexibility (low risk)

The line graphs below show the five-year trend of residential and commercial portion of the municipality's uniform assessment.

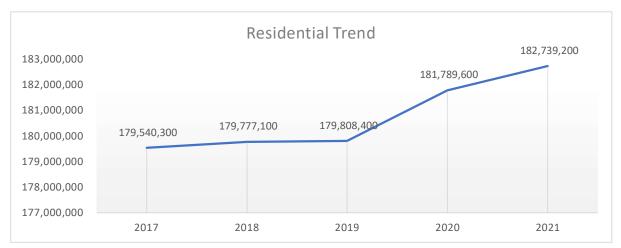


Figure 7 - Residential assessment value over the last five years. Source: 2016-2020 Statement of Estimates - Assessment

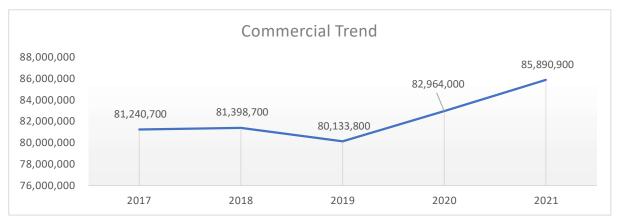


Figure 8 - Commercial assessment value over the last five years. Source: 2016-2020 Statement of Estimates - Assessment

[1] Uniform assessment is the value of a municipality's taxable property assessment plus the capitalized value of payments in lieu of taxes.

Municipal Comment:

This calculation reflects the values as of the third quarter assessment roll and does not include any changes for the fourth quarter of each year. If the final fourth quarter assessment roll information had been used the result would be +0.1% as opposed to -1.3%.

Chapter 3 - Financial Information

General Overview:

Audited financial statements are presented on a consolidated basis. These consolidated financial statements present all municipal entities as one single reporting entity:

- all the individual funds managed by the Municipality
- organizations or enterprises that the Municipality owns or controls, such as:
 - Water Utility
 - Memorial Rink Commission

The Municipality's non-consolidated financial statements: present only the individual funds managed by the Municipality, such as the General Operating Fund, General Capital Fund, Water Operating Fund, Water Capital Fund, Non-operating Reserve Fund, and the Operating Reserve Fund. Non-consolidated financial statements are reconciled but not audited.²

Financial Reporting Compliance:

Audited financial statements and financial information return submitted: yes

Submission of financial information: before deadline³

Financial statements include:

Remuneration and Expenses for Elected Officials and CAO/Clerk Note: yes

Unqualified Opinion: yes

Quarterly Expenditure report posted online: yes

Summary Expenditure Report submitted: yes

Statement of Estimates and assessment information submitted: yes

² Please be advised that, although the Department reconciles, at a high level, a municipality's non-consolidated financial statements to the consolidated financial statements, the non-consolidated financial statements are usually not audited nor presented in full accordance with Canadian public sector accounting standards.

³ Annually, municipalities are required to submit their financial information by Sept 30th.

Financial Highlights

Revenue

Total consolidated revenue: \$9.1 million
Revenue generated from own souce revenue *: \$7.9 million
Total operating revenue: \$7.2 million
Largest operating revenue: 84%

Net property taxes and payments in lieu of taxes

Expenses

Total consolidated expenses: \$9.3 million

Total operating expenses: \$6.6 million

Largest operating expense: 33%

Protective services

Annual Surplus

Annual consolidated surplus (deficit): -\$189 thousand
Consolidated accumulated surplus (deficit): \$33.1 million
Annual operating surplus (deficit): \$84 thousand

Debt

Total consolidated long-term debt: \$8.7 million

Total general capital fund long-term debt: \$4.1 million

Operating fund bank indebtedness: nil

^{*} Consolidated revenue excluding government transfers

Revenue:

\$9.1 M

2020 Consolidated Revenue

Total consolidated revenue: \$9.1 million
Largest revenue: \$6.1 million

Taxes and grants in lieu of taxes

Consolidated Revenue

Revenue generated from own revenue: 87%

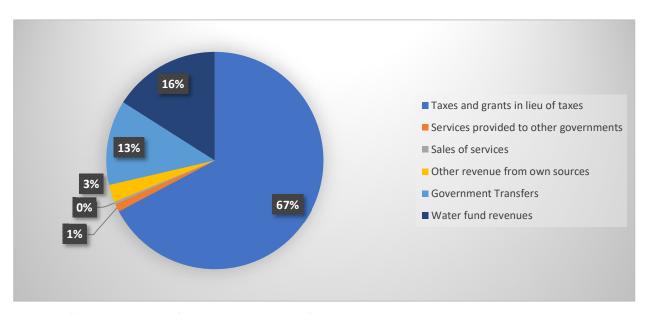


Figure 9 - Consolidated Revenue Source: 2019-20 Financial Information Return

The graph above and table below show the Municipality's consolidated revenue divided into categories.

Taxes and Grants in lieu of taxes \$6.1 million Services provided to other governments \$.1 million \$.0 million Sales of services Other revenue from own sources \$.2 million \$1.1 million **Government Transfers** Net income from government business enterprises nil \$1.5 million Water fund revenues Electric fund revenues nil

\$7.2 M

2020 General Operating Revenue

Total operating revenue: \$7.2 million Largest operating revenue: 84%

Net property taxes and payments in lieu of taxes

Uncollected Taxes: 5.4% Reliance on Government Transfers: 8.5%

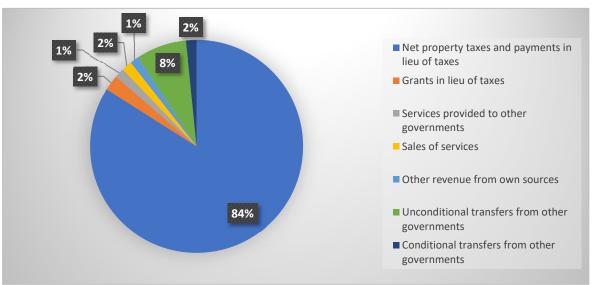


Figure 10 - General Operating Fund Revenue Source: 2019-20 Financial Information Return

The graph above and table below show the Municipality's operating fund revenue divided into categories.

	Operating Revenue
Net property taxes and payments in lieu of taxes	\$6.1 million
Grants in lieu of taxes	\$.2 million
Services provided to other governments	\$.1 million
Sales of services	\$.1 million
Other revenue from own sources	\$.1 million
Unconditional transfers from other governments	\$.6 million
Conditional transfers from other governments	\$.1 million

Expenses:

\$9.3 M2020 Consolidated Expenses

2020 Controllidated Expenses

Total consolidated expenses: Largest expense:

29% Transportation services

\$9.3 million

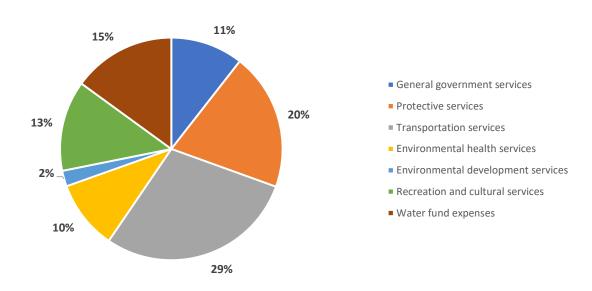


Figure 11 - Consolidated Expenses Source: 2019-20 Financial Information Return

The graph above and table below show the Municipality's consolidated expenses divided into categories.

	Consolidated Expenses
General government services	\$1.0 million
Protective services	\$1.8 million
Transportation services	\$2.7 million
Environmental health services	\$.9 million
Public health services	nil
Environmental development services	\$.2 million
Recreation and cultural services	\$1.2 million
Water fund expenses	\$1.4 million
Electric fund expenses	nil

\$6.6 M

2020 General Operating Expenses

Total operating expenses:

33%

Largest operating expense:

\$6.6 million

Protective services

Operating reserves as a percentage of total operating

22.8%

expenses:

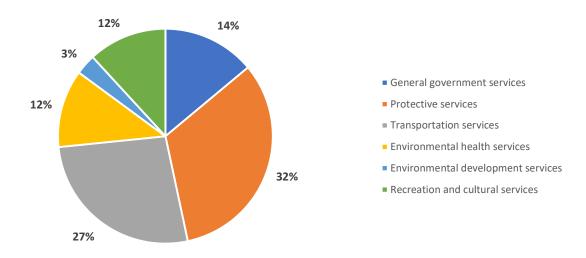


Figure 12 - General Operating Fund Expenses Source: 2019-20 Financial Information Return

The graph above and table below show the Municipality's operating expenses divided into categories.

General government services

Protective services

Transportation services

Environmental health services

Public health services

Environmental development services

Recreation and cultural services

Extraordinary or special items

Operating Expenses

\$.9 million

\$2.2 million

\$1.8 million

\$.8 million

nil

\$.2 million

\$.8 million

nil

Town of Stellarton

The graph below shows the expense by function for the municipal operations or General Operating Fund expenses compared to the provincial town average.

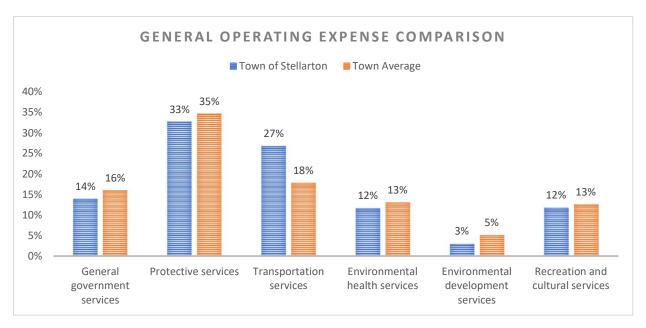


Figure 13 - Comparison of General Fund Expenses to Provincial Town Average. Source: 2019-20 Financial Information Return

Accumulated Surplus (Deficit)

Annual Surplus: Revenue - Expenses

Note: Annual surplus is added to the accumulated surplus (deficit)

Annual consolidated surplus (deficit): -\$189 thousand
Consolidated accumulated surplus (deficit): \$33.1 million
Annual operating surplus (deficit): \$84 thousand

Number of operating deficits in the last 5 years: 0

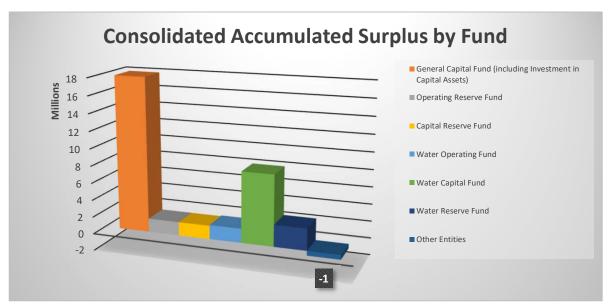


Figure 14 - Consolidated Accumulated Surplus by Fund. Source: 2019-20 Financial Information Return

Town of Stellarton

Debt

Total consolidated long-term debt:	\$8.7 million
Total general capital fund long-term debt:	\$4.1 million
Debt Service Ratio:	7.6%
Operating fund bank indebtedness:	nil
Outstanding operating debt as a percentage of Net Property Taxes/Payment in Lieu of Taxes, Grants in Lieu of Taxes and Government Transfers:	0.0%

Chapter 4 - Financial Condition Indicators: House Model



The Financial Condition Indicators (FCIs) condense multiple sources of information into a single visual "House Model" graph. The House Model gives a quick visual of a municipality's strengths and possible areas where a municipality may want to focus its attention.

The Model:

The Model consists of 13 indicators organized into base, structure and roof, focusing on:

- roof: 4 key performance indicators;
- · structure: 6 financial indicators that concern management and debt; and
- base: 3 indicators relating to internal and external factors that could impact the municipality's revenue stream.

Risk thresholds:

Each indicator is assessed against a risk threshold:

- low risk (green);
- moderate risk (yellow); and
- high risk (red).

Overall assessment:

The Department calculates an overall assessment for fiscal instability:

- low risk (green): 10-13 FCIs meet low risk threshold;
- moderate risk (yellow): 8-9 FCIs meet low risk threshold; and
- high risk (red): 7 or less FCIs meet low risk threshold.

Overall Assessment

Overall Assessment for: Town of Stellarton

Financial Condition: Low risk

The overall Financial Condition Index assessment for the Town

of Stellarton is Low risk

This means that although the Municipality has a few challgenges, it is considered low risk for fiscal instability.

Comparison: The majority of towns are moderate risk.(see chart below)

OVERALL RESULTS FOR TOWNS FOR 2019-20



Financial Condition Indicators Highlights

Overall Assessment Green (low risk)

The overall Financial Conditions Index assessment for the Town of Stellarton is green (low risk). This means that, although the Municipality has a few

challenges, it is considered low risk for fiscal instability.

As shown in the House model below, Stellarton's FCIs are comprised of:

Low Risk (green): 10 Indicators

Moderate Risk (yellow): 2 Indicators

High Risk (red): 1 Indicator

Details on the individual FCI assessments and the Municipality's specific challenges are provided below.



Two-Year Comparison of Financial Condition Indicators

BASE	2020	2019	+/-
3-year Change in Tax Base	-1.3%	3.6%	-4.9%
Reliance on a Single Business or Institution	5.0%	4 .9%	0.0%
Residential Tax Effort	3.1%	3.1%	0.0%
STRUCTURE			
Uncollected Taxes	5.4%	3.5%	1.9%
5 Year Budget Accuracy	4/5	4/5	0
Operating Reserves	22.8%	22.5%	0.3%
Debt Service	7.6%	6.7%	1.0%
Outstanding Operating Debt	0.0%	0.0%	0.0%
Undepreciated Assets	5 0.8%	5 1.8%	-1.0%
ROOF			
Deficits in the Last 5 Years	0/5	0/5	0
Liquidity	2.3	1 .9	0.4
Reliance on Government Transfers	8.5%	9.0%	-0.4%
Combined Reserve	38.2%	37.5%	0.7%

 $^{^{\}star}$ For 3-year Change in Tax Base, CPI % change for 2020 is 3.2% and for 2019 is 5.2%

The Base FCI Indicators

Reliance on a Single Business or Institution

2020 Results: Low risk 5.0%

The largest single commercial or institutional account is only 5.% of

the Municipality's total Uniform Assessment.

What does it mean? The Municipality is showing no vulnerability in this area.

The Municipality's tax base is not dependent on one

single business or institution.

Calculation: Taxable assessment value of the largest business or

institution

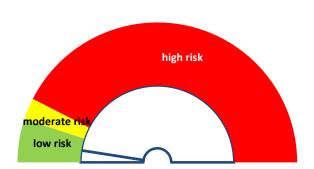
Uniform Assessment

5.0%

Risk Thresholds: Low: Less than 10%

Moderate: 10% to 15%

High: Greater than 15%



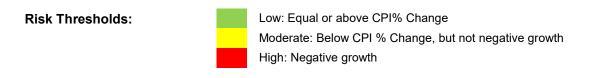
2020 Results:

Three-Year Change in Tax Base

What does it mean? Growth is below the CPI % change of 3.2% and is negative. The municipality's tax base experiencing negative growth Current Uniform Assessment - Uniform Assessment Calculation: 3 Years Prior -1.3%

Uniform Assessment 3 Years Prior

-1.3%



High risk

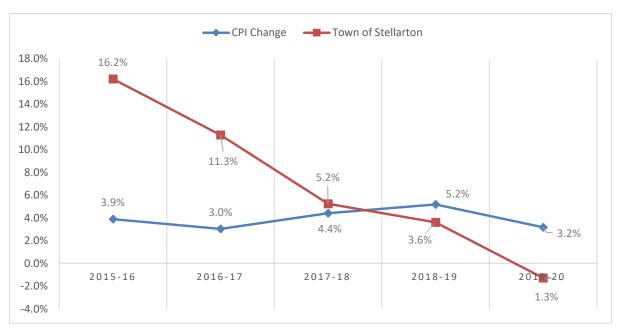


Figure 15- Three-year change in Uniform Assessment in comparison to three-year change in CPI for the last 5 yearsSource: Statement of Estimates-Assessment and Statistics Canada

Municipal Comment:

This calculation reflects the values as of the third quarter assessment roll and does not include any changes for the fourth and final quarter of each year. The commercial assessment from the 3 years prior was reduced in the fourth quarter by \$3.75 million. This is a significant adjustment that is excluded from the calculation. If the final fourth quarter assessment roll information had been used the result would be +0.1% and thus a yellow FCI rather than -1.3% and a red FCI.

Residential Tax Effort

2020 Results: Low risk 3.1%

3.1% of median household income is required to pay the average tax bill.

What does it mean? The Municipality has some flexibility to increase the taxes, if required.

This indicator helps council assess the affordability of municipal taxes in

3.1%

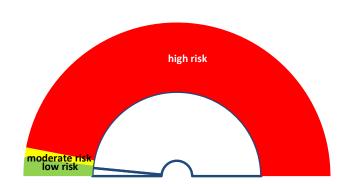
relation to the current service levels.

Calculation: Total residential tax revenue per dwelling unit

Median Household Income

Risk Thresholds: Low: Less than 4%

Moderate: 4% to 6%
High: Greater than 6%



FCI Indicators - Structure (Management) Indicators

Debt Service

2020 Results: Low risk 7.6%

7.6% of own source revenue is spent on principal and interest

payments.

What does it mean? With adequate cash flow, the Municipality has the potential for flexibility

to increase borrowing levels to help finance future capital expenditures

7.6%

Calculation: Principal and Interest Paid on Long-term Debt

Total Own Source Operating Revenue

Risk Thresholds: Low: Less than 10%

Moderate: 10% to 15% High: Greater than 15%

high risk

moderate risk
low risk

Outstanding Operating Debt

2020 Results: Low risk 0.0%

What does it mean? The Municipality is not carrying any operating debt.

Calculation: Total Outstanding Operating Debt

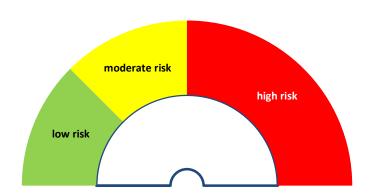
Total Own Source Operating Revenue = 0.0%

Risk Thresholds:

Low: Less than 25%

Moderate: 25% to 50%

High: Greater than 50%



Operating Reserve

2020 Results: Low risk 22.8%

What does it mean? The Municipality is setting aside sufficient funds to help mitigate any

unforeseen risks or future needs

This indicator provides the value of funds set aside for planned future

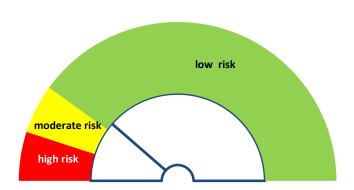
needs, to smooth expenses or for unexpected expenses.

Calculation: Total Operating Reserve Fund Balance = 22.8%

Total Operating Expenditures

Risk Thresholds: Low: Greater than 20%

Moderate: 10% to 20% High: Less than 10%



Uncollected Taxes

2020 Results: Low risk 5.4%

What does it mean? The Municipality is managing tax revenue collection.

Calculation: Total Cumulative Uncollected Taxes

Total Taxes Billed in Current Fiscal Year

5.4%

Risk Thresholds: Low: Less than 10%

Moderate: 10% to 15%
High: Greater than 15%

high risk

moderate risk
low risk

Undepreciated Assets

2020 Results: Low risk 50.8%

What does it mean? This indicator estimates that the Municipality's capital assets have

50.8% of useful life remaining.

Municipalities across Canada are facing sufficient infrastructure challenges. This indicates that the Municipality is experiencing less of

50.8%

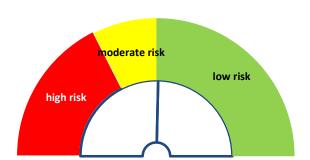
an infrastructure challenge than other municipalities.

Calculation: Total Net Book Value of Capital Assets

Gross Costs of Capital Assets

Risk Thresholds: Low: Greater than 50% Moderate: 35% to 50%

High: Less than 35%



5-Year Budget Accuracy

2020 Results: Mod risk 4 of the last 5 years,

actual expenditures were within +/- 5% of budget

What does it mean? The Municipality did not consistently maintain expenditure spending within budget

limits.

Calculation: Total budget expenditures - Total actual expenditures

Total budget expenditures

Risk Thresholds:

Low: 5 out of 5 years, expenditures were within +/- 5% or expenditure and revenue variance were within +/- 5% of each other

Moderate: 4 out of 5 years, expenditures were within +/- 5%

High: Less than 4 out of 5 years, expenditures were within +/- 5%

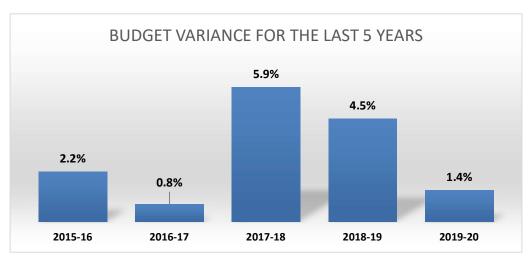


Figure 16- Operating budget variance over the last 5 years. Source: Financial Information Return and Statement of Estimates- Budget

Municipal Comment:

In fiscal 2018, the Town budgeted \$100,000 in general operating expenses related to new debt. Based on actual project completion dates the new debt was not in place until a subsequent year. With this \$100,000 removed, the Town has met the 5% budget threshold for each year included in the calculation.

FCI - Roof (Key Performance) Indicators -

the ability to meet current and future needs in a balanced and independent manner

Reliance on Government Transfers

2020 Results: Low risk 8.5%

What does it mean? The Municipality is not dependent on another level of government to

meet its service obligations.

Calculation: Total Government Transfers = 8.5%

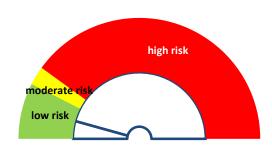
Total Revenue

Risk Thresholds:

Low: Less than 15%

Moderate: 15% to 20%

High: Greater than 20%



2020 Results:

Number of Deficits in the Last 5 Years

What does it mean? Deficits are important indications of financial health. The result indicates that

the municipality is able to meet its needs in a balanced manner and maintain

0 Operating deficits in the last five years

a balanced budget

Low risk

Calculation:

The number of non-consolidated operating deficits in the

last five years

0

Risk Thresholds:

Low: 0 in the last 5 years

Moderate: 1 or more in the last 5 years

High: 1 or more in the last 2 years with one material deficit

(0.5% of operating expenses)

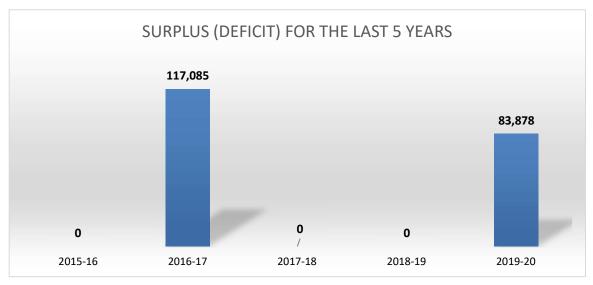


Figure 17- Annual operating fund surplus (deficit) for the last 5 years. Source: Financial Information Return

Liquidity

2020 Results: Low risk 2.3

What does it mean? Liquidity is key to financial performance.

The result indicates that the Municipality does not have a cash flow

problem and is able to meet its service obligations.

Calculation: Total Current Financial Assets = 2.3

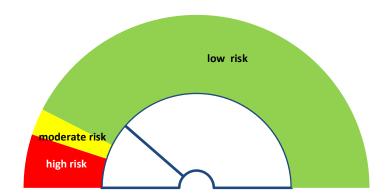
Total Current Liabilities

Risk Thresholds:

Low: Greater than 1.5

Moderate: 1 to 1.5

High: Less than 1



Combined Reserves

2020 Results: Mod risk 38.2%

What does it mean? This result indicates that the Municipality may appear to have sufficient

reserves needed to address unexpected events or provide flexibility to

address future projects.

Reserves are critical components of a municipality's long-term sustainability. This indicator shows the value of the funds held in the reserves compared to a single year's operation, including amortization

expenses.

Calculation: Total Operating and Capital Reserves = 38.2%

Total Operating Expenses plus Amortization Expense

Risk Thresholds: Low: Greater than 40%

Moderate: 30% to 40% High: Less than 30%



Appendix I - Additional Resources

Nova Scotia Government's Open Data Portal (data.novascotia.ca)

This portal provides access to various government data in a free, accessible, machine-readable format. Financial datasets currently published through the Nova Scotia Government's Open Data Portal:

- 911 Municipal Grants
- · Consolidated Revenues and Expenses by Municipality
- · Municipal Affairs Funding Programs
- · Emergency Services Provider Fund
- · Farm Land Grant
- Financial Condition Indicators by Municipality
- · Municipal Contributions to Roads
- Municipal Financial Capacity Grant (formally equalization program)
- · Municipal Operating Fund- Summary of Revenue and Expenses by Municipality
- Municipal Operating Expenses by Function -10 Year Summary
- Municipal Operating Revenue by Source -10 Year Summary
- Municipal Property Tax Rates
- Nova Scotia Power Grant-in-Lieu
- Uniform Assessment

Appendix II - Municipal Website

Municipal website is stellarton.ca

A municipality's website can be a helpful resource to access various financial information. Currently, most municipal websites provide:

- Audited Financial Statements
- Approved Operating Budget
- Quarterly Municipal Expense Report
- Quarterly Municipal Hospitality Expense Report

Contact Municipal Affairs and Housing

For more information, for support in action plan development, or to obtain a guide on action plan development: municipalfinance@novascotia.ca

